



Presented by the
Anguilla Agency Consortium Ltd

21 January 2019



Background

- **Latitude Consultancy Ltd** and **Arton Group** submitted a proposal to the Government of Anguilla for the design, implementation, launch and international promotion of a new inward investment Agency.
- On 15 October 2018, the Consortium signed a 10-year Public Services Concession Agreement with the Government of Anguilla.
- The Consortium is currently working with the Government to establish the legal basis for the Agency and its two main residence programmes.
- Expected launch is Q2 2019



The 'Investment Migration' industry

THREE MAIN PROPOSITIONS

Citizenship-by-Investment

- Improve mobility via a passport with enhanced visa-free travel
- Insurance policy to mitigate political, economic or social instability
- Security and ease: Two or more are better than one

Residency-by-Investment

- In search of a better opportunities for education and lifestyle
- In search of a better quality of life and personal security
- Cleaner environment, lower air pollution and safer environment

Tax Residency

- In search of a lower tax burden
- Global Citizens with many residences around the world
- Can also cater to the wealthy retirement and lifestyle segment

REASONS FOR ALTERNATIVE RESIDENCY

Quality of life	Better quality of life, climate, personal security, cleaner air and generally a better environment to live
Security	Safer alternative in times of political instability, a reliable social and legal environment, a secure and truly permanent alternative place to reside
Tax	Often the only way to reduce the tax burden and regulatory restrictions legally and in a significant manner is to relocate
Stability	Be able to travel or relocate should the local political or civil environment suddenly become unattractive
Retirement	The option to retire in a safe country
Business	Alternative residency opens new markets for those who wish to set-up or relocate their business in a new market

PRECEDENTS

JERSEY

- In the business of promoting inward investments and 'High Value' residency for over 10 years
- High Value Resident team and Corporate team over 5 staff
- £800,000 annual budget
- www.locatejersey.com



Where quality of life meets a high-quality business environment.

A leading jurisdiction with tax rates among the lowest in Europe, discover how moving to Jersey can make a difference for you, your business and your family.

PRECEDENTS

GUERNSEY

- Established the Agency approx. 5 years ago
- www.locateguernsey.com

An aerial photograph of Guernsey, showing a dense urban area with a large harbor filled with boats. The image is overlaid with text and graphics. In the top left corner is the 'Locate Guernsey' logo. In the top right corner is a telephone icon and the number '+44 (0) 1481 743 834'. In the center, the text 'A low tax jurisdiction' is written in large, bold, white letters. At the bottom, a horizontal bar with green, red, and blue segments is positioned above a paragraph of text.

Locate Guernsey

+44 (0) 1481 743 834

A low tax jurisdiction

Guernsey is appealing to both businesses and individuals. Our personal corporate tax rates are competitive with a flat income tax rate and no taxes on inheritance, capital gains or goods & services.

PRECEDENTS



Set Up

Key Definitions and Participants

Anguilla Agency Consortium Ltd: An Anguillan entity equally owned by Latitude Consultancy Ltd and Arton Group which contracted with the Government to establish the Agency and its two Programmes.

Applicant: Wealthy individuals and their families desiring to establish residency in Anguilla for lifestyle and/or tax purposes.

Authorised Agent: A local person who has paid the prescribed fee and has been granted an Agent's Licence pursuant to the Act and is thereby authorised to act on behalf of the Applicant.

Board: Shall oversee the operations of the Agency and shall consist of the following members:

- a) a person nominated by the Government;
- b) a person nominated by Immigration Department;
- c) The Chief Executive Officer of Select Anguilla; and
- d) a person nominated by the Consortium.

Select Anguilla: The Agency responsible for the general operations of the Programmes, including:

- i. process all applications for the Programmes
- ii. submit a report to the Review Committee recommending the approval or refusal of each residence application
- iii. collect all relevant programme fees

Key Definitions and Participants

Review Committee: shall receive and review the summary report from the Agency then make a report of its own findings and assessment for approval or denial of the Application to the Executive Council.

The Review Committee shall consist of the following members:

- a) a person nominated by Immigration (for RBI) and Internal Revenue (for RTP)
- b) the Attorney General; and
- c) a person nominated by Finance

Executive Council: means the cabinet of the Government and Governor, Deputy Governor and Attorney General of the Government.

Who can be included in an Application?

- The Applicant can be any person who:
 - a) is at least eighteen years of age; and
 - b) meets the requirements of the Act.

- “Spouse”: means the spouse of the Applicant in a monogamous marriage or other relationship having the same or similar status to marriage, including civil union, domestic partnership or common law marriage.

- “Dependant”: means: *(up for discussion – could be expanded to the age of 25)*
 - a) a spouse of the Applicant;
 - b) a child of the Applicant or his or her Spouse who is less than eighteen years of age; or
 - c) a child of the Applicant or his or her Spouse, of any age, who is physically or mentally challenged and fully supported by the Applicant or his or her Spouse.

- Applications shall be accompanied by:
 - all requisite documentation and information set forth in the checklist issued by the Agency.
 - non-refundable processing fees and non-refundable due diligence fees;
 - a health certificate in the prescribed form with respect to the Applicant and Dependents;
 - police certificate(s) from the country of residence of the Applicants and each Dependant who is 18 years of age or older at the time of the Application and in each country in which the Applicant and each such Dependents have resided.

Authorised Agents

- An Application shall only be submitted by an Authorised Agent who is the holder of an Agent's Licence issued under the Act.
- An Agent's Licence may only be issued to a natural person who is ordinarily resident in Anguilla.
- An application for an Agent's Licence shall be submitted to the Agency on the prescribed form and accompanied by:
 - a) a business licence in good standing issued under the Trade Businesses and Occupations and professionals Licensing Act;
 - b) the prescribed fee for the Authorised Agents, payable to the Agency; and
 - c) such evidence of the applicant's professional qualification, ability, resources, experience and integrity, as the Agency may require pursuant to published guidelines issued from time to time.
 - d) Proof of professional indemnity insurance
- An Authorised Agent shall maintain a place of business in Anguilla and shall promptly inform the Agency of any changes in the location thereof.

Process

- 1) All Applications are to be submitted to Select Anguilla with the requisite fees and relevant supporting documents by an Authorised Agent.
- 2) Select Anguilla will then initiate a three-tier due diligence review on each applicant (next slide).
- 3) After due consideration of the Application, the Agency shall prepare a summary report of its findings and recommendations to the Review Committee, for approval or denial of application.
- 4) The Review Committee shall review all reports prepared by the Agency, may request examination of the Application (or any part thereof) and may request further information from the Agency.
- 5) For all Applications, the Review Committee shall:
 - a) make a report of its findings and assessment; and
 - b) make a final recommendation to the Executive Council.
- 6) The Executive Council formally approves or denies the Application.

Due Diligence

1. Database and Public Searches

Application forms submitted including personal information and supporting documentation (i.e. passport, police certificate, proof of address and employment records)

The information is reviewed and screened against **global databases**, for example World-Check, used by most financial institutions.

Internet searches about the applicant, their families and companies are **cross-referenced** with online databases.



2. Background Verification Checks

A background verification report is produced by an **international due diligence firm**, who are an approved government service provider.

Report objectives:

Validate the **veracity** of information submitted by the applicant.

Independent review of information sourced from the public domain and international databases



3. Risk-Weighting Assessment

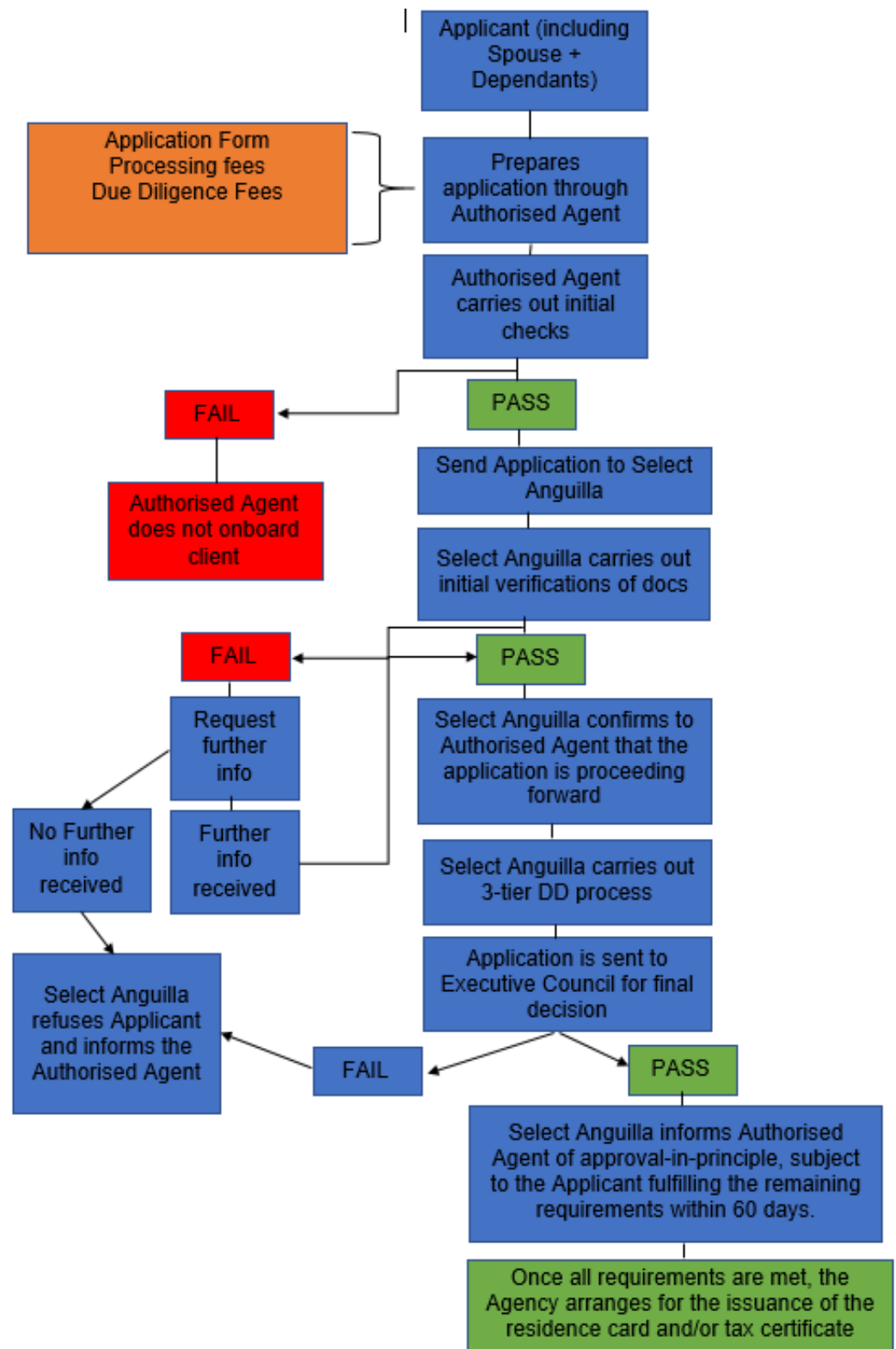
A **risk-weighted assessment** will be undertaken by assessing each application against a risk-weight matrix

A **report** is produced to support each individual assessment.

The application is **approved, declined**, additional information or in some cases an interview is requested.



Process Flow



The Programmes

Residence for Tax Purposes - RTP

Anguilla's RTP programme will allow foreign nationals the opportunity to become a tax resident by proving to be of good character, making an annual lump-sum tax payment to the Treasury and by creating genuine links with Anguilla.

The Applicant will be deemed a Tax Resident in Anguilla if they:

- a) Pay **\$75,000** per year in annual worldwide income tax to Anguilla's Treasury; **and**
- b) Own and maintain property in Anguilla valued in excess of \$400,000 (inclusive of land purchase in excess of \$100,000); **and**
- c) Establish other genuine links in Anguilla, such as bank accounts, memberships, etc.; **and**
- d) Spend a minimum number of days in Anguilla each year; **and**
- e) Declare annually in writing that they are spending less than 183 days per year in any other country; **and**
- f) demonstrates their ability to readily transfer the total amount of funds which covers the Applicant's Annual Lump Sum Tax obligations under the RTP for the first five years.
- g) Pay the Programme application and due diligence fees and remain in good standing throughout their residency status.

RTP – Fees

Programme Costs and Fees under RTP Programme

Annual Lump Sum Tax Payment to Anguilla Treasury: USD\$75,000

Government **Due Diligence** Fees:

- Per adult (age 18 and older) included in the application: USD\$7,500
- Per child over 12 but under 18 years old: USD\$2,500

Programme **Application** Fee

- Per application for family up to 4 persons: USD\$3,000
- Per applicant beyond 4 persons: USD\$500

Residence-by-Investment Programme (RBIP)

Anguilla's Residence-by-Investment provisions will allow foreign nationals the opportunity to acquire Permanent Residence in Anguilla by making a financial contribution to the Island and proving to be of good character.

Permanent Residence in Anguilla is an attractive option for persons who wish to make Anguilla their second home, by conferring the privilege to live in Anguilla without being subject to immigration control.

Additionally, Permanent Resident status is an attractive route to becoming a British Overseas Territories Citizen (BOTC) and eventually a British Citizen, subject to meeting stringent physical presence and other requirements.

To be eligible for Anguilla residency under this stream, a candidate must fulfil one of the following two options:

- 1) Make a financial contribution to the Government's **Capital Development Fund (CDF)**; or
- 2) Purchase or construct **Real Estate** at or above a minimum value.

RBIP

Capital Development Fund (CDF)

- The CDF is a fund to be established by the Government of Anguilla for the purpose of financing public sector projects in an effort to grow, develop and diversify Anguilla's economy.
- Candidates applying under the CDF option must pay the amount below within 30 days of receiving an Approval-in-Principle letter from the Agency.
- The minimum contributions required are as follows:
 - Single Applicant – **USD\$ 150,000**
 - Spouse or Dependant – **USD\$ 50,000 each**
- Application Processing Fees:
 - **USD\$3,000** per application for a family of up to 4 persons
 - **USD\$500** per applicant beyond 4 persons
- Due Diligence Fees:
 - Individuals aged 18 years and older: **USD\$7,500**
 - Child over 12 but under 18: **USD\$2,500**
- Upon successful payment of the contribution and thorough due diligence review of the applicant and family members, a residence card will be issued.

RBIP

Real Estate Option

- To qualify for residency in Anguilla under the real estate investment option, an applicant must buy or construct real estate on the Island valued (at the time of application) at a minimum value of **USD\$750,000**, including the value of the land on which the home is located.
- This level of investment qualifies a family of up to four persons for the grant of permanent residence.
- Additional dependants are eligible for the grant of permanent residence for an additional investment of **US\$100,000** each.
- “Approved Real Estate” means a real estate project or property that is approved by the Minister following review and recommendation by the Agency.
- Subject to the Act, fractional, strata lot or share ownership is permissible.
- The property must not be sold within 5 years of the date of purchase.
- Upon receiving Approval-in-Principle, the Applicant has sixty (60) calendar days to make the real estate investment (if not already completed) and present an ownership certificate to the Agency, after which their resident card will be issued.

RBIP – Fees

Programme Costs and Fees under RBIP Real Estate Option

- Minimum investment in real estate: **USD\$750,000**
- Main Applicant permit fee: **USD\$25,000** (for family of up to 4 persons)
- Additional Dependants: **USD\$10,000**, per person
- Application Processing Fees:
 - **USD\$3,000** per application for a family of up to 4 persons
 - **USD\$500** per applicant beyond 4 persons
- Due Diligence Fees:
 - Individuals aged 18 years and older: **USD\$7,500**
 - Child over 12 but under 18: **USD\$2,500**

Upon successful payment of the fees above and proving ownership of the property, a residence card will be issued to the applicant(s).

Who would be applying?

Residence-by-Investment Programme

Americans, Canadians, UK nationals and Europeans, who wish to make Anguilla their second home, by conferring the privilege to live in Anguilla without being subject to immigration control. This route also allows the Applicant to become a British Overseas Territories Citizen (BOTC) and eventually a British Citizen, subject to meeting stringent physical presence and other requirements.

Residence for Tax Purposes (RTP):

Canadians, UK nationals, Europeans, who cease to be tax resident in their home country and live very international lives that has them spend (on average) less than 90 days per year anywhere in the world but intend to make Anguilla their tax residence, subject to fulfilling the programme requirements.

Questions?

Thank You!
